

Executive Summary

ASLA Construction (Pty) Ltd is proud to submit a bid for the appointment as Turnkey Implementation Agent within the Hantam Municipality.

The company has 40 years' experience in the civil engineering and township development environment and has been working successfully as Turnkey Implementation Agent in 14 Municipalities in the Western Cape and 3 Municipalities in the Northern Cape. Over the years in excess of 40 000 housing units have been constructed.

The Company is well positioned given its experience and capacity to address Hantam Municipality's requirement for a Turnkey Implementation Agent including the various duties and responsibilities associated with such mandate. In this regard the following must be articulated:

- ASLA has the technical competency to provide a complete one-stop service, from the identification of land up to transfer of individual erven and handing over the key to the end user.
- ASLA Construction (Pty) Ltd is a NHBRC registered contractor with a CIDB 9 registration for Civil Engineering and General Building. **(Attachment h)**
- ASLA Construction (Pty) Ltd and its team of professionals are accustomed to working within the constraints of the subsidy quantum and in accordance with the requirements of the Housing Code without financial implication to its client Municipality.
- ASLA Construction (Pty) Ltd as part of the ASLA Group has access to bridge funding capabilities to conduct the necessary feasibility and environmental processes to ensure continuity in project readiness. **(Aanhangsel B)**
- The project management company ASLA Devco (Pty) Ltd works very closely with the Client Municipality to ensure the project facilitation and management of the team of professionals. **(Appendix 2)**

Tender nr 2014/01*Voorstel vir oorweging van 'n Bedryfsklaar ("Turn Key") Implementeringsagent*

- ASLA Construction (Pty) Ltd works closely with the local communities and ensures that opportunities will be provided to the immediate communities within which development is taking place.
- ASLA Construction (Pty) Ltd has a patented concrete-frame based house which ensures a product of the highest structural integrity, high productivity with regards to construction and the incorporation of low-skilled to unskilled people in the construction process. (Refer to Attachment k "Patented Construction Methodology".)
- The ASLA Construction (Pty) Ltd building program facilitates the development of micro enterprises through its subcontractor training programme, thereby maximising the employment multiplier of the project.
- ASLA Construction (Pty) Ltd is continually striving to improve its product and reduce the embodied energy associated with the production of its buildings. ASLA Construction (Pty) Ltd furthermore is sensitive towards universal design principles and understands the plights of people challenged by physical disability.

ASLA received amongst other, the following awards (**Attachment i**) as acknowledgement of outstanding performance in the delivery of housing:

Northern Cape: Co-Operative Governance Human Settlements and Traditional Affairs (COGHSTA)

- 2011 Batho Pele Premiers Service Excellence Award, Bronze Awards for Nieuwoudtville Housing Project

Southern African Housing Foundation (SAHF)

- 2013 Housing Project of the Year: Happy Valley
- 2012 Local Authority of the Year: Hessequa Municipality
- 2009 Outstanding Developer over a Decade
- 2007/8 Housing Projects of the Year: Ladismith and Prince Alfred's Hamlet
- 2007/8 Housing Person of the Year

The Department of Human Settlements (DoHS)

- 2012 Govan Mbeki Housing Award - Best priority project : National
- 2012 Govan Mbeki Housing Award – Best Informal Settlements Upgrade Project : Heidelberg Infill (Hessequa Municipality)
- 2007/8 Govan Mbeki Housing Award - Subsidy Builder of the Year: Western Cape

Institute for Housing of South Africa (IHSA)

- 2004/2 Housing Developer of the Year (National / Western Cape)

National Home Builders Registration Council (NHBC)

- 2006 Best Subsidy Home Builders (Western Cape)

For the Hantam Municipality appointment, ASLA Construction (Pty) Ltd will employ the skills and expertise of their sister company ASLA Devco (Pty) Ltd to oversee the implementation and administrative processes of the subsidy housing component and co-ordination of the project as a whole.

The completed schedules providing Names, Professional Qualifications & Registration and Experience are included in Appendix 3 -5.

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The proposed project team consists of the following members:

Profession	Company
Infrastructure/Civil Engineers/Buildings (Internal and Bulk Services)	ASLA Construction (Pty) Ltd
Town Planners	CK Rumboll / Urban Dynamics
Land Surveyors	RAP / Lutz & Van Zyl
Marketing, Sales : Housing Management and Subsidy Administrators	ASLA Devco (Pty) Ltd & RR Housing
Conveyancers	Van Zyl & Hofmeyer
Consulting Engineers	MVD / Element / UDS Africa / Bosch Stemela / Lyners / Bigen Africa / Worley Parsons
Project Managers	ASLA Devco (Pty) Ltd

ASLA as the successful Turnkey Implementing Agent will appoint a professional team and/or individual consultants according to the scope and requirement of individual projects to ensure the best possible team in order to achieve optimal results. The proposed list of consultants are consultants that are known to ASLA and/or currently active in Hantam Municipality but their services may not necessarily be used and the list may exclude others not specifically know at the time of tender. The following criteria shall be used to assess the suitability of individual consultants:

1. *Past experience with consultants;*
2. *Company success and experience in the professional field;*
3. *Company registration with applicable statutory professional regulating body, ex. CESA;*
4. *Professional registration of employees, example Engineering Council of South Africa;*
5. *Professional fee and disbursement cost negotiation.*

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We believe that the ASLA Construction (Pty) Ltd Turnkey Implementation Agent Team incorporate all the necessary skills to execute its role with integrity and professionalism and to the highest standard. We are committed to the increased realisation of housing opportunities in the Hantam Municipality.

Key contact for the Beaufort West Municipality Housing Development Proposal is:

Wynne	Posisie	Telefoonnommer	Elektroniese
Pierre Blaauw	Director	082 829 0649	pblaauw@asla.co.za

ASLA CONSTRUCTION (PTY) LTD WILL BE PROUD TO BE
ASSOCIATED WITH THE HANTAM MUNICIPALITY